

Training Management Software

Gate Safe

Streamlining training and membership management for a safety-focused charity

The Customer

Gate Safe is a registered charity, founded to improve the standard of safety for the installation and maintenance of automated gates and barriers.

Gate Safe actively promotes awareness of the protocols required to achieve a safe and legally compliant automated gate operation. It delivers IOSH-approved Gate Safe training, maintains the Gate Safe Register of Approved Installers, and provides practical guidance to professionals, gate owners, and the public to encourage best practice in terms of gate safety.

Their Pain

Gate Safe faced considerable operational challenges due to its reliance on manual, time-consuming processes that strained their small administrative team.

As a charity with limited resources, it had to juggle multiple responsibilities, including coordinating training for gate installers, managing memberships for gate installation / maintenance companies, and streamlining day-to-day operations. These activities were being carried out using disconnected spreadsheets and other manual tools, which lacked integration.

This led to inefficiencies, duplicated efforts, and administrative bottlenecks, making it harder for the team to focus on its core mission.

Our Solution

To address these challenges, we customised our Flight platform to deliver a training management system tailored to Gate Safe's needs. The platform streamlined the entire process, from capturing enquiries directly from the website to managing the sales workflow; from initial quotes to final bookings.

It facilitated the seamless scheduling and management of both open and closed training courses, while automated reminders for delegates and trainers ensured everything stayed on track. Additionally, the system generated detailed training registers and issued membership certificates to member companies, significantly reducing the administrative burden.

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Key Features



Automated notifications and task management to streamline operational activities



Course management including open and closed training



Comprehensive course scheduling allocating trainers, venues, and resources



Sales process from initial enquiry through to booking



Automated emails notifying trainers about upcoming courses and attendees



Workflow automation to prompt admin tasks, such as renewals for memberships and training



Website integration to provide searchable Gate Safe trained installers with current membership

Impact

"Flight has transformed the way we operate, significantly improving our efficiency and freeing up valuable time to focus on our mission of promoting gate safety.

By automating processes like course scheduling, trainer notifications, and membership renewals, we've reduced our reliance on manual systems, enabling our small team to work smarter, not harder.

The system has been a transformative tool for Gate Safe, and we look forward to expanding its capabilities even further."

Tammy Jackson, Director
Gate Safe

Want to know more about our Training Management Software?

Get in touch or book a free demo

Call: 01772 920 777 Email: hello@bluewren.co.uk

blue wren

Blue Wren Ltd,
9-10 Cross Street,
Preston,
PR1 3LT

www.bluewren.co.uk